

"It is strongly recommended as your first exposure in the journey to high performance."

Are You Ready For The Tune-up of Your Life? Houston Area Association of Personnel Consultants

Program Objective

Develop strength in tele-sourcing, "innerviewing", cold call recruiting and uniqueness positioning. Add a minimum of 35% higher annual billings to an experienced recruiter or a minimum of 225K in first year billings to a newly hired recruiter.

Who Attends

Recruiters: All levels. Rookies, Seniors needing new ideas, and Rock Stars who are stuck or leveled out.

Sales/Account Managers: Selling the differentiators of your firm's recruiting technique must be understood first hand to effectively sell against the competition.

Why?

You won't find a more comprehensive, more demanding, one day program, anywhere. Leffkowitz can keep an audience riveted, nonstop. He will make live calls, have the audience make calls and there will be a ton of role playing. The world's leaders in search and contract staffing send their most promising investment grade players to Morgan Consulting Groups ranch programs. Business development specialists learn the unique complexities of how their recruiting team operates, enabling them to sell the process that attracts higher quality candidates, without the fluff.

This is a condensed version of the Morgan Consulting Group's 3 day flagship ranch program.

It is the root philosophy from which Morgan Methodology stems.

Peter Leitkow

is proud to present

Wednesday, January 22, 2014 8:30 am - 4:30 pm

Members \$169 Non-Members \$239

Houston Texans Grille - City Center 12848 Queensbury Ln, Houston, TX 77024

Register Today ~ SEATING IS LIMITED!

www.haapc.org



Sponsored by:





5 Reasons Why You Just Can't Miss Peter Leffkowitz

- The last time Peter was here, the economy was booming, don't you think its time to re-calibrate?
- To go to the Tall Pony Ranch, it will cost you over 13 times the cost of this event! You'll save over \$1500 per person!
- Whether you are a hardened Pro or just starting out, Pete delivers results that will have a positive impact on your desk. Just ask some of the 20k+ people he's trained!
- Pete promises to leave his horses at home! (well most of them)...

It's time to get out of the RUT and back into the GAME. Pete will bring you there!